

Spring Conference & Expo
Westin Copley, Boston, MA | March 18-20, 2020
Preliminary Agenda

the
transportation
alliance

Wednesday, March 18

8:15 a.m.-12:00 p.m.
12:00 p.m.-7:00 p.m.
12:00 p.m.-3:30 p.m.
12:15 p.m.-2:45 p.m.
1:30 p.m.-2:45 p.m.
3:00 p.m.-5:15 p.m.

TTA Board Meeting with Breakfast (Closed)
TTA Registration Desk Open
Exhibit Set-up
TLPF Board Meeting with Lunch (Closed)
NEMT & Paratransit Advisory Board Meeting (Open)
Opening General Session

- Welcome and TTA Update by President Arrighi
- Overview of NEMT and Contracting
 - What's Ahead for NEMT?
 - Preparing Your Company for the Billion-Dollar NEMT Industry
- Overview of Other Government Contracting/Subcontracting Opportunities
 - Paratransit & Microtransit
 - How to Diversify into School Transportation

Exhibits Open
Grand Opening Cocktail Reception in the Expo Hall

5:15 p.m.-7:15 p.m.
5:15 p.m.-7:00 p.m.

Thursday, March 19

8:00 a.m.-5:30 p.m.
8:00 a.m.-10:00 a.m.
8:00 a.m.-9:15 a.m.
10:00 a.m.-12:00 p.m.
10:05 a.m.-12:00 p.m.

TTA Registration Desk Open
Exhibits Open
Buffet Breakfast in the Expo Hall
Exhibits Closed During General Session
Second General Session

- NEMT B2B Contracting/Subcontracting Opportunities
 - Facility-based Contracts—Hospitals, Skilled Nursing Homes and Assisted Living Facilities...
 - NEMT Broker Contracts
- General B2B Contracting/Subcontracting Opportunities
 - Corporate Work—Hotels, Law Offices...
 - Shuttle Work—Office Parks, Colleges...

12:00 p.m.-3:00 p.m.
12:00 p.m.-1:15 p.m.
12:30 p.m.-1:40 p.m.
1:50 p.m.-3:00 p.m.
3:00 p.m.-5:00 p.m.
3:15 p.m.-5:30 p.m.

Exhibits Open
Buffet Lunch in the Expo Hall
Livery, Taxi & Immediate Response Advisory Board Meeting (Open)
Luxury & Charter Advisory Board Meeting (Open)
Exhibits Closed for Take Down
Closing General Session

- Open Call for Board Nominations
- Finding, Evaluating and Responding to RFPs
 - Pre-bid Meeting, Submittal of Questions, Reliable Data, Scope of Work, Qualifications, Penalties, Insurance, Ambulatory vs. Wheelchair, Routing vs. Dispatch, Pricing Models, Bid Evaluations...
- You Won the Contract/Subcontract — Now What?

Conference Adjourned

5:30 p.m.

Friday, March 20

Thank You for Attending & Have a Safe Trip Home

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